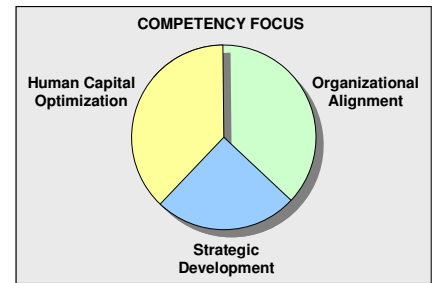


CLIENT: CONSTELLATION ENERGY

INDUSTRY: POWER GENERATION (UTILITY)

COMPETENCIES:

- Consolidation
- Strategy Development
- Corporate Restructuring
- Strategic Analysis & Planning
- Mergers & Acquisitions Planning
- Leadership Development / Team Building



CHALLENGE

To provide assistance for the Mergers & Acquisition Strategy team, helping to ensure the accuracy, financial viability and integration of a newly consolidated enterprise moving forward.

RESULTS

Executive Consulting assisted the Strategy Team in preparing strategic analysis for the Leadership Team utilizing raw data and management-supplied financial information.

Executive Consulting helped plan the acquisition of another nuclear power plant, and worked with the Leadership Team to develop better group skills and communications.

The results were a smooth, well integrated and profitable merger.

BACKGROUND

Constellation Nuclear, then a business unit of Constellation Energy, was considering several different options for growth.

Executive Consulting was brought in to provide on-site consulting to the management team for a period of sixteen months during which several strategies were developed and tested.

Growth and integration strategies that tested well (seamless integration, within budget, adding to acquisition synergies) were implemented and provided the comprehensive platform for the merger.

PROCESS

Executive Consulting worked onsite three days a week plus provided remote phone and e-mail support directly with the Strategy Team.

Executive Consulting facilitated all strategic planning, communication and managerial integration of the new programs, and provided strategic, in depth data and managerial oversight analysis for the merger/acquisition.